# CORPORATE PROFILE 2023



(Registration No. 202101028602 (1428902-D))







Our Company was incorporated in Malaysia under the Companies Act 2016 on 3 September 2021 as a private limited company under the name of Evergreen Max Cash Capital Sdn Bhd and was subsequently converted to a public limited company on 25 April 2022.

Our Company is an investment holding company. Through our pawnbroking subsidiaries, our Group is principally involved in the provision of pawnbroking services, i.e. provision of short-term secured pawn loans to individuals aged 18 and above who seek pawn loans.

In addition, our Group is also involved in the business of retail and trading of gold and luxury products as well as provision of pawnbroking consultancy services and IT solutions to third-party pawnbrokers.

Our Group was formed upon completion of the Acquisitions on 22 December 2021. There are currently total 17 subsidiaries under our group.





### **BOARD OF DIRECTORS**

- CHOW LAI MUN
   Independent Non-executive Director
- 2 HONG BOON TOH Independent Non-executive Director
- 3 KENNETH CHAI CHUAN TEONG Independent Non-executive Director
- DATO' JP LOW KOK CHUAN

  Non-Independent Executive Director/
  Group Managing Director



- 5 DATIN TEA GUAT NGO Non-Independent Executive Director
- 6 DATO' MOHD AZFAR BIN MOHAMED Independent Non-executive Chairman

### **BOARD OF DIRECTORS**

- 7 LOW KAI LOON Non-Independent Executive Director
- 8 DATIN FADZLULLAILY BINTI YAKOB Non-independent Non-executive Director

Led by Group Managing Director, experienced Executive Directors & technically skilled Key Management Team with extensive experience



DATO' JP LOW KOK CHUAN

Non-Independent Executive Director/
Group Managing Director

Years of relevant experience: 11 years
Responsible for overseeing and leading
strategic business planning, development
and operation.



DATIN TEA GUAT NGO
Non-Independent Executive Director
Years of relevant experience: 11 years
Responsible for overall treasury
functions and oversees the financial
activitie



LOW KAI LOON

Non-Independent Executive Director
Years of relevant experience: 7 years
Responsible for the business
development activities.



SING SUK FUEN
Chief Executive Officer
Years of relevant experience: 15 years
Responsible for managing overall
day-to-day operations, executing
business strategies and monitoring the
business performance.



TAN CHAI SEONG
Chief Operating Officer
Years of relevant experience: 34 years
Responsible for monitoring the overall
day-to-day operations of the businesses,
security of the pawnbroking, and the
gold and luxury products retail and
trading businesses.



HEE CHEE KEONG
Chief Financial Officer
Years of relevant experience: 30 years
Responsible for planning, managing and implementation of accounting functions, corporate exercise and investor relations activities.



## **Key Milestones**

2012 - Opened X2 pajaking pawnshops

2015 - Opened 🚻 💢 pajaking pawnshops

2017 - Opened 📉 💢 pajaking pawnshops

2018 - Opened 🕌 🗙 7 pajaking pawnshops

2019 - Opened 📉 🗙 6 pajaking pawnshops

## Pawnbroking Services



### **Branches:**

We have a total of 22 "Pajaking" pawnshops.









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9 Outlets





Served > 100,000 customers



Disbursed > **RM 1 billion** since inception



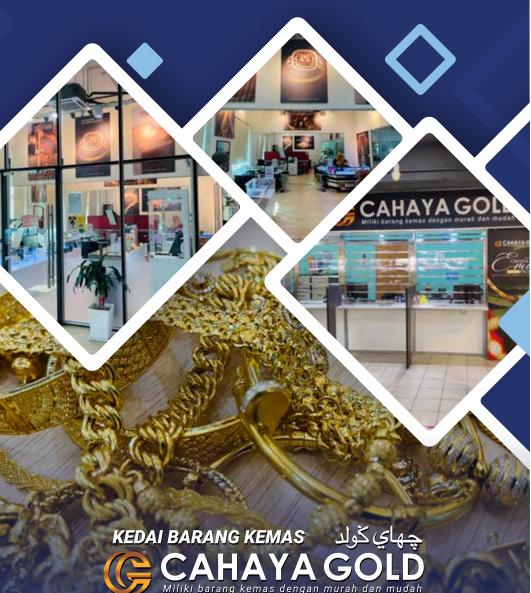
> **660,000** pawn transactions in past 5 years



### Compliance with:

- Pawnbrokers Act 1972
- Anti-Money Laundering/ Countering Financing of Terrorism (AML/CFT)
- Personal Data Protection Act 2010 (PDPA)





## **Key Milestones**

2019 - Opened first "Cahaya Gold" Retail Outlets

2020 - Opened second "Cahaya Gold" Retail Outlets

2021 - Opened third "Cahaya Gold" Retail Outlets

# Retail and trading of new and pre-owned gold.



#### **Branches:**

We have a total of 3 "Cahaya Gold" outlets

- Ochan Sow Lin
- Setapak
- Ampang

Utilising social media and e-commerce platforms to conduct digital marketing and online sales:



(§) Emas Murah - Cahaya Gold & Jewellery Sdn Bhd



Sahaya Gold Info



(§) cahayagoldofficial



**(S)** CAHAYA GOLD KATALOG



© Cahaya Gold & Jewellery Sdn Bhd



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# **ATAPTTECH**

Pawnbroking consultancy and information technology (IT)

### PAWNBROKING CONSULTANCY

Provide general pawnbroking consultation on:



- Setting-up of pawnshop
- Business models
- Training of staff
- Operations support services

### **IT SOLUTIONS**

Strengths of our pawn processing system:



- Allows recording of details and photos of pledged items, loans and customer information.
- Prevents transactions with blacklisted individuals (e.g. BNM, UNSCR, MOHA, FATF) and/or individuals with history of pawning counterfeit items
- Will alert users about Politically Exposed Persons (PEP) & perform enhanced due diligence for them

### **FUTURE PLANS**

Continue to expand pawnbroking business



### **TARGET TO OPEN 5 NEW PAWNSHOPS**

22 + 5 = 27
Current New Within 12 months

# Target Location:



**SECOND SECOND S** 



SELANGOR



PAHANG



If unable to identify suitable location to set up new pawnshops, we would expand via selective acquisitions and/or investment in other pawnbrokers.





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